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# SHALINI MOHAN, AIA, LEED AP BD+C

PRESIDENT

SM DESIGN & CONSULTING, PC

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## SUMMARY

25 years of experience in both architecture and planning that includes broad architectural experience includes oversight and program management for a national multi-disciplinary contract which includes D/B efforts, 100% design projects, energy upgrades and subsequent design implementation for improvement over ASHRAE 90.1 metrics, large building evaluations, and small to large-scale industrial building design. Experience also includes development of master plans, transportation plans, zoning studies/amendments and urban design guidelines. Experience with national retail roll-out business development and execution efforts since 2011 for a multi-billion dollar architectural-engineering firm.

SM Design and Consulting, PC is a Minority, Small and Woman owned firm providing Architecture and Engineering design services.

## PROJECT SPECIFIC EXPERIENCE

### SMDC – 2015 - present

**McDonalds USA LLC** – A/E services supporting the nationwide remodel program. Currently working on kitchen and dining area upgrades for a couple of existing restaurants.

**Amazon NA** – A/E services supporting nationwide development efforts. Currently involved in design of ten Delivery Stations ranging from 50,000 sf – 153,000 sf in Illinois, New York, Texas and Wisconsin.

**Amtrak** – A/E services for capital projects below \$1M each. Currently working on Maintenance Shed in Bear, DE

**Emser Tile LLC** - A/E services nationwide for concept design and construction documents for their showrooms.

**Freebirds World Burrito** – A/E services in Texas region.

**McDonalds LLC** – As-built surveys for 500+ existing stores in Southern California. Remodels for over 20 restaurants in Southern California.

### **URS Corporation – 1997 - 2014**

#### **United States Postal Service - 6-Year National Program Management Services**

**Contract - Contract Manager - 2003 - 2014 - \$252,000,000:** Contract Manager for overseeing Design, Construction Management and Construction projects Nationwide.

**United States Postal Service Call Centers: 2011 – 2014.** Design and Construction oversight on four call centers in Troy MI; Los Angeles, CA; Kilmer, NJ and Wichita KS. Project delivery included 100% design and hybrid design/ build documents to deliver operational call center within an extremely compressed schedule.

## AREAS OF EXPERTISE

Architecture  
National Roll-out Programs  
Design / Build  
Design  
Construction  
Facility Assessment  
Green Building Design  
Planning  
Program Management  
Industrial Facilities  
Energy Assessments  
Sustainability

## EDUCATION

1987 / Bachelor of Architecture  
/ Architecture / Chandigarh  
College of Architecture / India  
1993 / Master of Science /  
Urban Design / Pratt Institute /  
New York, NY

## REGISTRATION/CERTIFICATION

Registered Architect

- 1999 / New Jersey  
21AI01467100
- Colorado
- Arizona
- Pennsylvania
- North Carolina
- Utah
- Florida
- New York

2007 / United States Green  
Building Council LEED AP -  
Green Building Council

**United States Postal Service - 10-Year IDIQ National Construction Management Support Services Contract - Contract Manager - 2006 - 2014 - \$270,000,000:** Joint Venture Contract Manager. Responsibilities included JV reporting, management, design manager and overall project coordination between various teams including USPS facilities, engineering, environmental and operations. Project delivery included full D/B/B documents, design-build solicitation documents and a hybrid solution to meet schedules. This included projects ranging from \$10 million to \$100 million. Most of these projects were Processing and Distribution Centers nationwide and some included Vehicle Maintenance Facilities.

**United States Postal Service – Flat Sequencing Sorter Deployment Nationwide - Program Manager – 2006-2010:** Program Manager for renovation, expansion and new-builds at 24 sites simultaneously across United States to deploy Flat Sequencing Sorters (each machine with a 45,000 sf footprint). Projects ranged from \$2M to \$45M and included environmental scope at some locations.

**United States Postal Service - Energy Evaluations/Implementation Nationwide - Program Manager – 2006-2010:** Program Manager responsible for development of USPS Standard Operating procedure for implementation of Energy Audits for 500 largest buildings ranging from 100,000 sf to 2,200,000 square feet in various parts of the country. The effort involved selecting, developing and training of teams to evaluate existing building systems and to develop energy conservation opportunities to reduce usage 30% below ASHRAE 90.1 by 2010 based on ROI of 7% or greater in a 10 year period.

**McDonalds USA LLC MSA - Program Manager/Contract Manager - 2011 - Present - \$2,400,000,000:** Program Manager and Contract Manager for A/E design services MSA for McDonalds USA under their \$2.4B re-imaging program that includes custom design of Urban Area Restaurants. New prototype ground up facilities, renovations, interior stores in malls and airports. Single-handedly managed response to RFP for design support services, negotiations for contract terms and conditions and mobilizing for all the above services across the United States utilizing multiple URS offices.

**USPS James A Farley Redevelopment, 34<sup>th</sup> Street New York, NY – 1998 – 2014**  
Represented USPS through project development, lease/ sale negotiations on design related concerns, **project manager responsible for all design reviews of the proposed Penn Station/ Post Office Redevelopment and interim phase redevelopment.**  
**USPS Boston Processing and Distribution Center – 2002 – 2014** Represented USPS through project development, lease/ sale negotiations on property swap negotiations with Massport, and City of Boston.

**USPS, Alternate Energy Evaluations, Nationwide - Project Manager - 2007 - 2012:** Project Manager responsible for evaluation of various energy savings opportunities for USPS at Large Distribution Centers in US. Alternate energy evaluations include roof mounted solar, fuel cells, geothermal, cogeneration and building mounted wind turbines.

### **AMTRAK - ARRA PMO Stations Program - Program Manager - Nationwide - 2009**

- **2010:** Program Manager. Prepare scope of work statements for 93 stations nationwide with a team of ten people in three months to include state of good repair and accessibility improvements.

### **United States Postal Service - Morgan Processing and Distribution Center -**

#### **Project Manager / Construction Manager - New York, NY - 2006 - 2010:**

Project Manager/Construction Manager for rehabilitation of parts of a 2,200,000 sf mid-rise (12 floors) distribution hub in mid-town Manhattan. The overall \$67,000,000 project was split into seven rehabilitation/ renovation projects to accommodate additional occupancy, replace 1600 deteriorated building windows after consultation with State Historic Preservation, replace 58 outdated air-handlers and the entire Building Management System, replace roofs past their useful life, including replacement of one of the roofs with a 109,000 sf Green Roof System. The combined projects were geared towards a 30% min reduction in energy use over ASHRAE 90.1 (2004). Commissioning of newly installed building systems was an important aspect in both ensuring the target 31% reduction and also realizing the full value of a NYSERDA rebate estimated around \$1,900,000. The project has won the ACEC (NY Chapter) Gold Award for Green Roof Design, NY CMAA Project of the Year Award for Energy upgrades.

### **Previous Employment**

URS Corporation, Vice President, 1997-2014

Buckhurst Fish and Jacquemart, Inc – 1993 – 1997

Raj Rewal Associates (India) – 1987-1991

### **Specialized Training**

AutoCad 2014; Microsoft Word; Adobe Photoshop; Microsoft Excel;

Certified Project Manager including P&L operations

### **Awards**

Graduated with Honors Master of Science, Pratt Institute, NY

Silver Medalist Bachelors in Architecture, India